

FREE LIST

The Books That Made Them **Rich**

10 books behind Warren Buffett's mindset: the ones he read, recommended or built his rules on. One line on why each one matters and the lesson to steal.



The list

Read them in this order if you're starting from zero.

1

The Psychology of Money

Morgan Housel

Why: the easiest start. Short stories about how people actually behave with money, including the math behind Buffett making most of his fortune after 65.

Lesson: time in the market beats being a genius.

2

The Intelligent Investor

Benjamin Graham

Why: Buffett read it at 19 and called it "by far the best book about investing ever written."

Lesson: the market is a moody partner. Use his mood swings, don't follow them.

3

How to Win Friends and Influence People

Dale Carnegie

Why: young Buffett was terrified of public speaking and took Dale Carnegie's course. He still keeps the certificate on his wall.

Lesson: skills with people multiply skills with money.

4

The Little Book of Common Sense Investing

John C. Bogle

Why: Buffett has praised Bogle for years and says a low-cost index fund is the best choice for most people.

Lesson: you don't need to pick winners. You need to stay in the game.

5

The Essays of Warren Buffett

Lawrence A. Cunningham (ed.)

Why: Buffett's own shareholder letters, organized by topic. His rules in his own words.

Lesson: buy wonderful businesses at fair prices.

6

The Snowball

Alice Schroeder

Why: the biography Buffett cooperated with. The full story behind the 11-year-old with three shares.

Lesson: "Life is like a snowball. The important thing is finding wet snow and a really long hill."

7

Common Stocks and Uncommon Profits

Philip A. Fisher

Why: after Graham, Fisher shaped Buffett most. He once said he was "85% Graham and 15% Fisher."

Lesson: great companies are worth holding for a very long time.

8

Business Adventures

John Brooks

Why: Bill Gates says Buffett lent him his copy and called it his favorite business book.

Lesson: people and companies make the same mistakes again and again.

9

The Outsiders

William N. Thorndike Jr.

Why: Buffett praised it in his 2012 shareholder letter. It covers 8 CEOs who beat the market by doing the opposite of everyone else.

Lesson: where you put your money matters more than how hard you work.

10

Security Analysis

Benjamin Graham & David Dodd

Why: the "advanced level." Buffett studied under Graham at Columbia using this book.

Lesson: know what a business is worth before you look at its price.

Start this week

1. Pick book #1. Read 10 pages a day. That's one book a month.
2. Do one small thing with it: open a savings account, automate \$10 a week, cut one useless expense.
3. Follow @theybecamerich for the next story.